



INVESTOR PRESENTATION

2nd May, 2024

Agenda

- Business Overview
- Focus Areas
- Status of Merger

Disclaimer

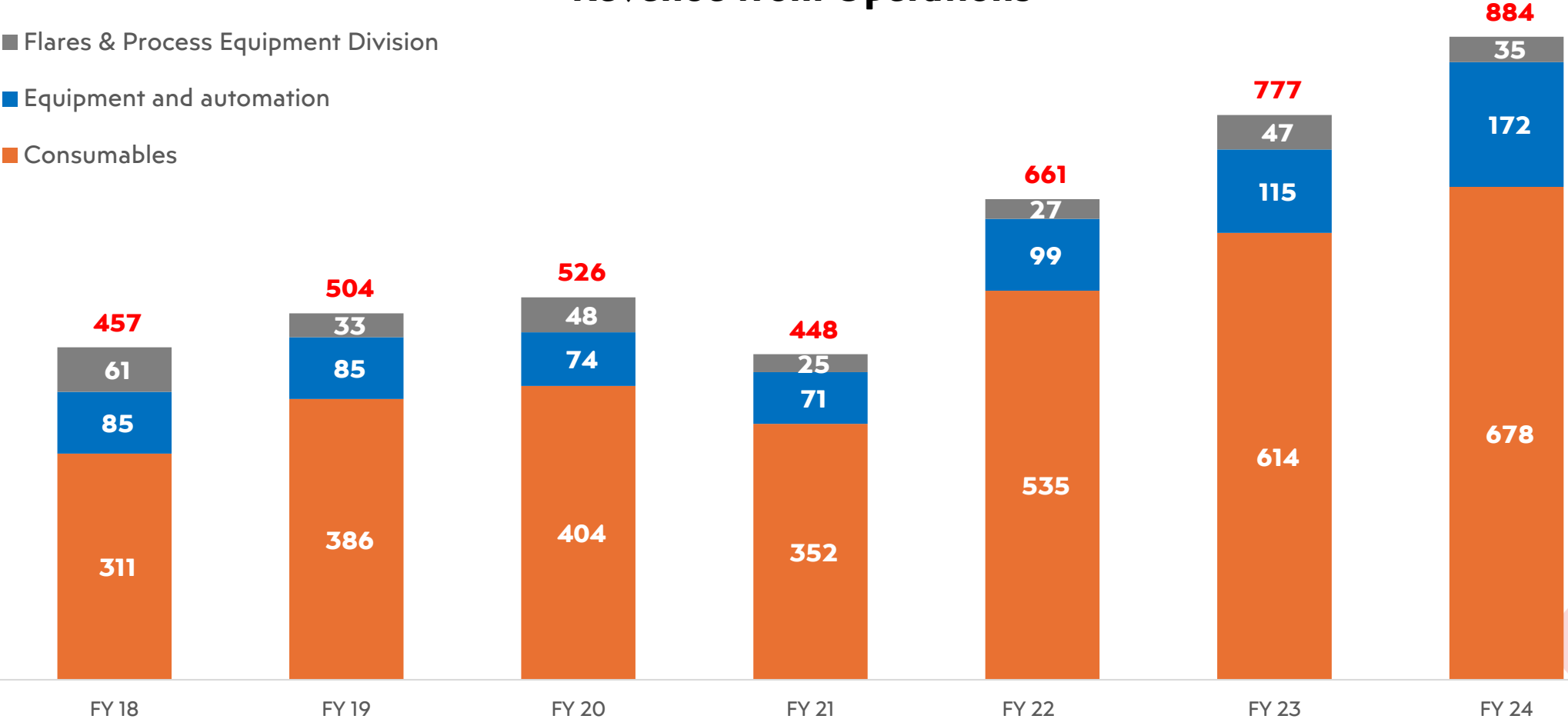
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Business Overview

Revenue from Operations

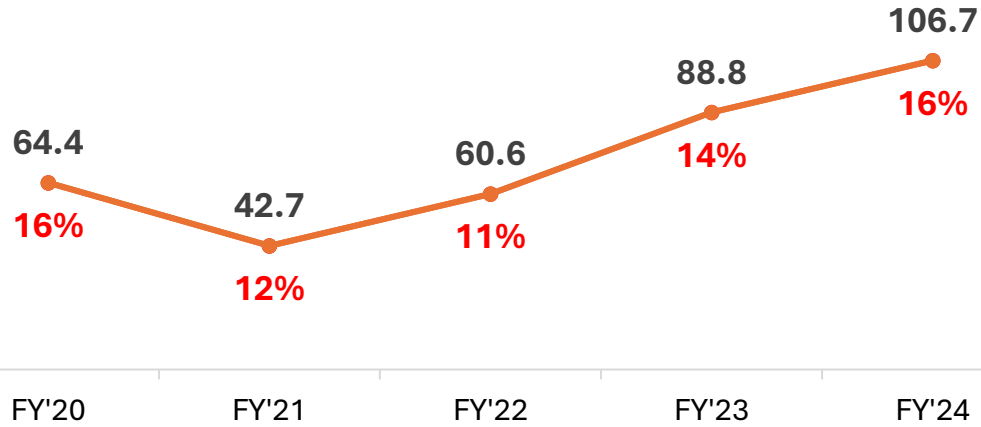
Rs. in Crs.

- Flares & Process Equipment Division
- Equipment and automation
- Consumables

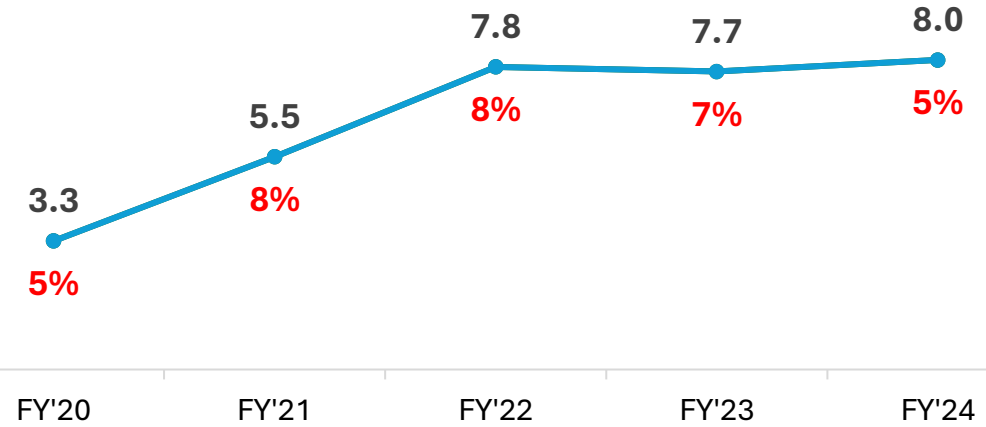


Segment wise Margin

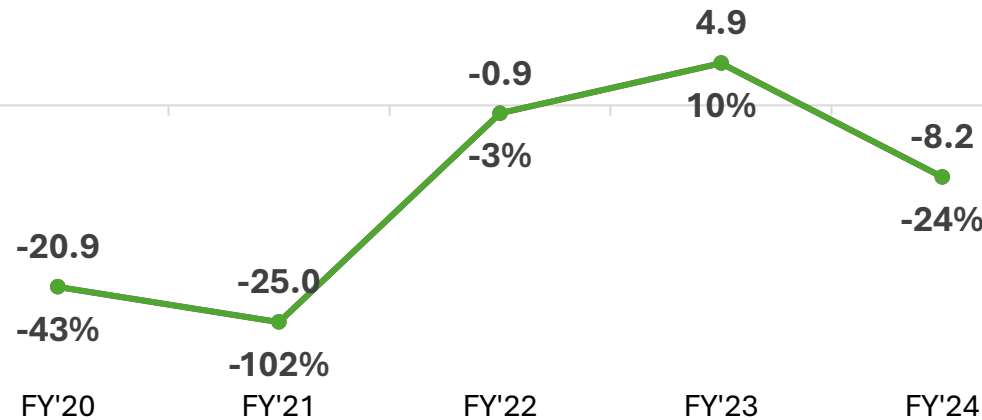
Consumables



Equipment and automation

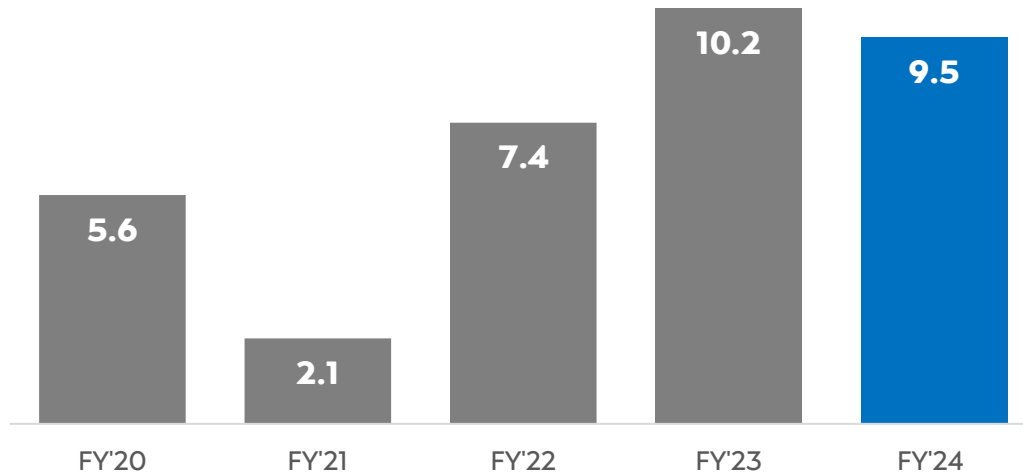


FPED

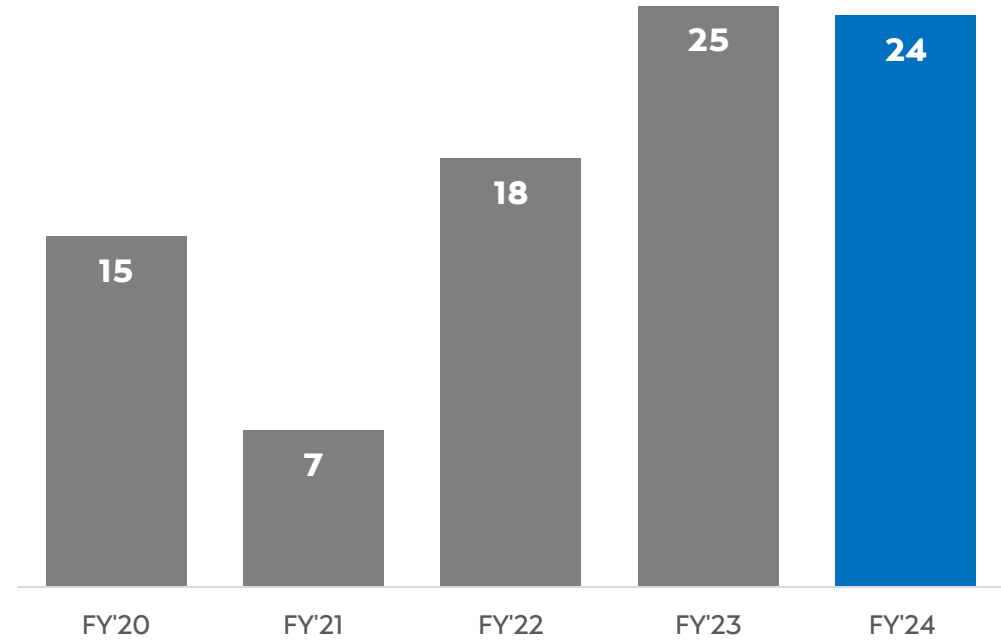


PBT and RoCE

PBT Margins (%)



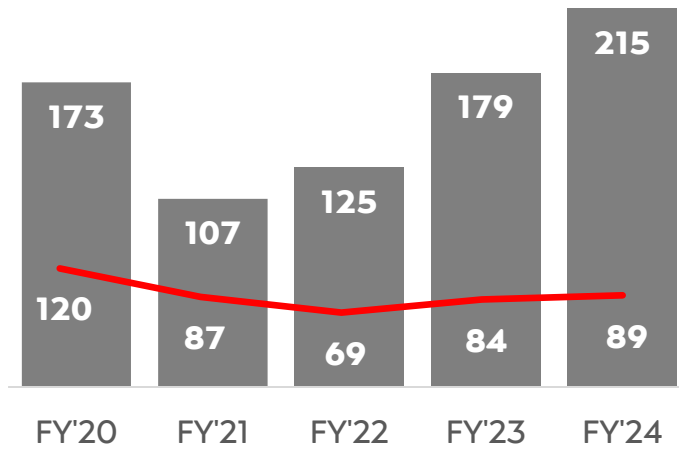
ROCE (%)



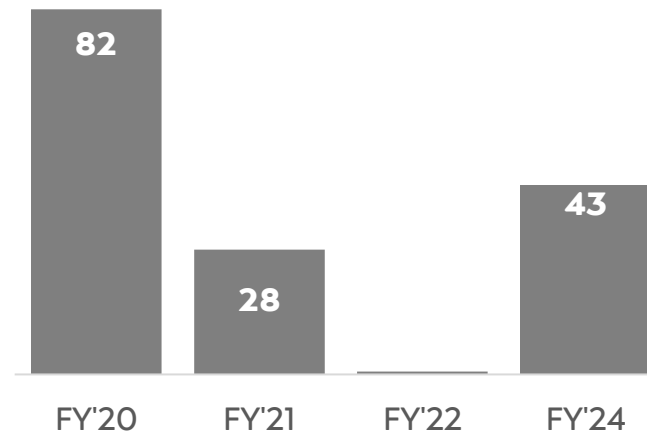
All figures are w/o Exceptional Items

Working Capital & Borrowings

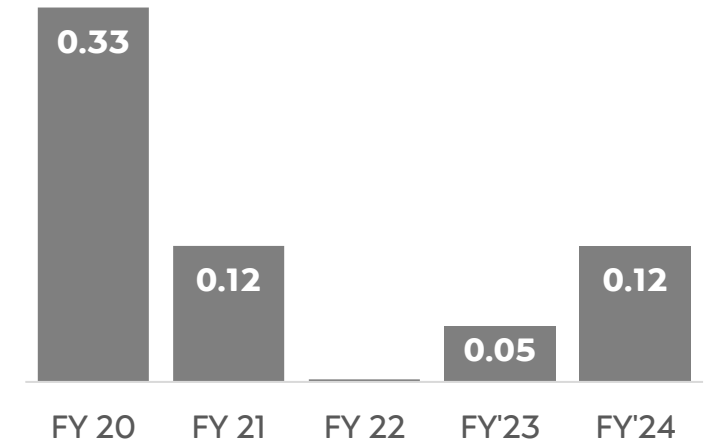
Working Capital (Rs. in Crs.) – Bar Chart
Working Capital (Days) - Line Chart



Borrowing (Rs. in Crs.)



Debt to Equity Ratio



Focus Areas



High-end Welding Equipment



Plasma Cutting



Project Execution



Enhancing Consumables Product Mix [Flux-cored / SS]



New Geographies / Product Mix for Ador International



Turnaround of Automation Division

Status of Merger



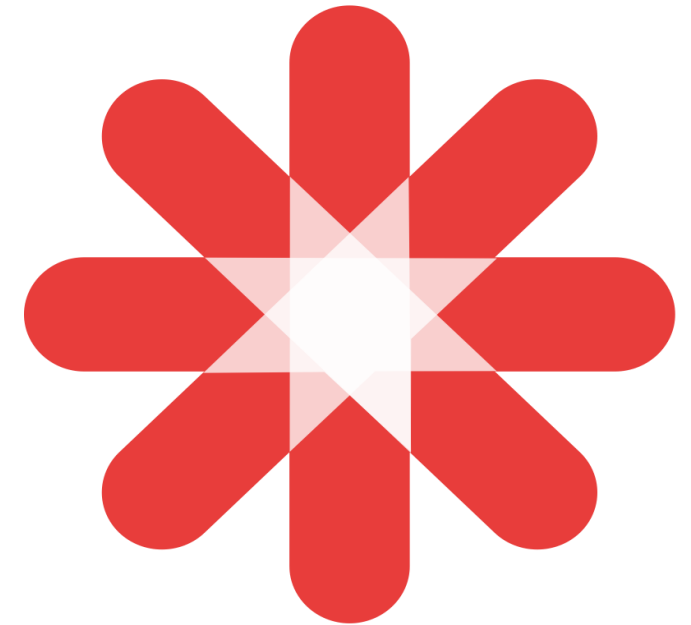
- NCLT has given date on 7th May, 2024
- Merger likely to take effect in first half of current financial year

Q&A

Guidelines

- Due to the time constraints, we would be limiting a maximum of 2 to 3 questions per participant. Please be quick & precise with your questions
- Please avoid asking questions, already answered or covered in the presentation
- Anyone interested in asking questions are requested to put their name & organization in the chat box, stating their desire to ask questions and it will be answered in sequence of receiving names in the chat box
- The end-time of meeting / call will be 4:30 pm, irrespective of no. of questions pending
- This call will be recorded for compliance purpose

THANK YOU



peace of mind™